

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	1-2015	1-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		1,605	1,673	+ 4.2%	1,605	1,673	+ 4.2%
Average Sales Price		\$169,054	\$170,301	+ 0.7%	\$169,054	\$170,301	+ 0.7%
Median Sales Price		\$139,000	\$145,000	+ 4.3%	\$139,000	\$145,000	+ 4.3%
Days on Market		87	76	- 12.6%	87	76	- 12.6%
Pct. of Orig. Price Received		92.1%	93.7%	+ 1.7%	92.1%	93.7%	+ 1.7%
Pending Sales		2,216	2,367	+ 6.8%	2,216	2,367	+ 6.8%
Inventory		9,236	6,297	- 31.8%	--	--	--
Supply		3.8	2.3	- 39.5%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	1-2015	1-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		146	182	+ 24.7%	146	182	+ 24.7%
Average Sales Price		\$371,246	\$369,768	- 0.4%	\$371,246	\$369,768	- 0.4%
Median Sales Price		\$327,911	\$342,070	+ 4.3%	\$327,911	\$342,070	+ 4.3%
Days on Market		126	115	- 8.7%	126	115	- 8.7%
Pct. of Orig. Price Received		100.5%	101.5%	+ 1.0%	100.5%	101.5%	+ 1.0%
Pending Sales		268	268	0.0%	268	268	0.0%
Inventory		1,624	1,506	- 7.3%	--	--	--
Supply		7.1	5.6	- 21.1%	--	--	--