

# Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	2-2015	2-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
<b>Closed Sales</b>		1,774	<b>1,755</b>	- 1.1%	3,379	<b>3,472</b>	+ 2.8%
<b>Average Sales Price</b>		\$166,112	<b>\$173,381</b>	+ 4.4%	\$167,510	<b>\$171,629</b>	+ 2.5%
<b>Median Sales Price</b>		\$139,000	<b>\$145,000</b>	+ 4.3%	\$139,000	<b>\$145,000</b>	+ 4.3%
<b>Days on Market</b>		90	<b>80</b>	- 11.1%	89	<b>78</b>	- 12.4%
<b>Pct. of Orig. Price Received</b>		92.6%	<b>93.2%</b>	+ 0.6%	92.3%	<b>93.5%</b>	+ 1.3%
<b>Pending Sales</b>		2,578	<b>3,041</b>	+ 18.0%	4,794	<b>5,307</b>	+ 10.7%
<b>Inventory</b>		9,075	<b>5,865</b>	- 35.4%	--	--	--
<b>Supply</b>		3.7	<b>2.1</b>	- 43.2%	--	--	--

# New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	2-2015	2-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
<b>Closed Sales</b>		173	<b>206</b>	+ 19.1%	319	<b>395</b>	+ 23.8%
<b>Average Sales Price</b>		\$383,869	<b>\$348,929</b>	- 9.1%	\$378,092	<b>\$357,753</b>	- 5.4%
<b>Median Sales Price</b>		\$344,950	<b>\$338,037</b>	- 2.0%	\$339,950	<b>\$339,360</b>	- 0.2%
<b>Days on Market</b>		149	<b>135</b>	- 9.4%	138	<b>125</b>	- 9.4%
<b>Pct. of Orig. Price Received</b>		100.4%	<b>100.7%</b>	+ 0.3%	100.4%	<b>101.1%</b>	+ 0.7%
<b>Pending Sales</b>		284	<b>328</b>	+ 15.5%	552	<b>590</b>	+ 6.9%
<b>Inventory</b>		1,574	<b>1,463</b>	- 7.1%	--	--	--
<b>Supply</b>		6.8	<b>5.4</b>	- 20.6%	--	--	--