

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	3-2015	3-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		2,584	2,698	+ 4.4%	5,963	6,223	+ 4.4%
Average Sales Price		\$175,411	\$184,550	+ 5.2%	\$170,937	\$177,457	+ 3.8%
Median Sales Price		\$150,000	\$157,500	+ 5.0%	\$145,000	\$150,000	+ 3.4%
Days on Market		83	69	- 16.9%	86	74	- 14.0%
Pct. of Orig. Price Received		93.7%	95.2%	+ 1.6%	92.9%	94.2%	+ 1.4%
Pending Sales		3,310	3,843	+ 16.1%	8,103	9,009	+ 11.2%
Inventory		9,377	6,240	- 33.5%	--	--	--
Supply		3.7	2.3	- 37.8%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	3-2015	3-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		278	267	- 4.0%	597	666	+ 11.6%
Average Sales Price		\$366,426	\$347,750	- 5.1%	\$372,659	\$354,236	- 4.9%
Median Sales Price		\$331,000	\$325,000	- 1.8%	\$336,000	\$331,895	- 1.2%
Days on Market		169	126	- 25.4%	152	125	- 17.8%
Pct. of Orig. Price Received		100.8%	101.3%	+ 0.5%	100.6%	101.2%	+ 0.6%
Pending Sales		370	478	+ 29.2%	922	1,081	+ 17.2%
Inventory		1,527	1,446	- 5.3%	--	--	--
Supply		6.4	5.3	- 17.2%	--	--	--