

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	5-2015	5-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		3,473	3,498	+ 0.7%	12,341	12,943	+ 4.9%
Average Sales Price		\$193,681	\$203,583	+ 5.1%	\$180,156	\$188,690	+ 4.7%
Median Sales Price		\$169,900	\$176,000	+ 3.6%	\$155,000	\$162,380	+ 4.8%
Days on Market		61	51	- 16.4%	75	64	- 14.7%
Pct. of Orig. Price Received		95.6%	97.1%	+ 1.6%	94.2%	95.6%	+ 1.5%
Pending Sales		3,348	3,832	+ 14.5%	15,106	16,492	+ 9.2%
Inventory		10,349	6,834	- 34.0%	--	--	--
Supply		4.0	2.5	- 37.5%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	5-2015	5-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		359	338	- 5.8%	1,257	1,357	+ 8.0%
Average Sales Price		\$337,638	\$366,209	+ 8.5%	\$356,460	\$362,593	+ 1.7%
Median Sales Price		\$304,850	\$330,162	+ 8.3%	\$323,900	\$333,282	+ 2.9%
Days on Market		164	154	- 6.1%	155	140	- 9.7%
Pct. of Orig. Price Received		101.3%	101.5%	+ 0.2%	100.9%	101.4%	+ 0.5%
Pending Sales		359	354	- 1.4%	1,693	1,884	+ 11.3%
Inventory		1,429	1,376	- 3.7%	--	--	--
Supply		5.7	5.0	- 12.3%	--	--	--