

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	7-2015	7-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		3,612	3,306	- 8.5%	19,649	20,381	+ 3.7%
Average Sales Price		\$197,716	\$208,933	+ 5.7%	\$187,004	\$197,116	+ 5.4%
Median Sales Price		\$167,500	\$179,000	+ 6.9%	\$160,000	\$169,000	+ 5.6%
Days on Market		60	45	- 25.0%	70	58	- 17.1%
Pct. of Orig. Price Received		95.3%	97.0%	+ 1.8%	94.7%	96.1%	+ 1.5%
Pending Sales		3,069	3,348	+ 9.1%	21,452	22,947	+ 7.0%
Inventory		10,595	7,070	- 33.3%	--	--	--
Supply		4.0	2.5	- 37.5%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	7-2015	7-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		328	315	- 4.0%	1,915	2,075	+ 8.4%
Average Sales Price		\$365,532	\$375,490	+ 2.7%	\$357,733	\$368,867	+ 3.1%
Median Sales Price		\$329,975	\$348,300	+ 5.6%	\$326,975	\$336,367	+ 2.9%
Days on Market		157	152	- 3.2%	155	143	- 7.7%
Pct. of Orig. Price Received		101.2%	101.7%	+ 0.5%	101.0%	101.4%	+ 0.4%
Pending Sales		305	254	- 16.7%	2,287	2,484	+ 8.6%
Inventory		1,384	1,346	- 2.7%	--	--	--
Supply		5.3	4.8	- 9.4%	--	--	--