

# Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2015	9-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
<b>Closed Sales</b>		2,930	<b>3,060</b>	+ 4.4%	25,651	<b>26,941</b>	+ 5.0%
<b>Average Sales Price</b>		\$186,525	<b>\$200,603</b>	+ 7.5%	\$187,488	<b>\$198,566</b>	+ 5.9%
<b>Median Sales Price</b>		\$155,327	<b>\$172,000</b>	+ 10.7%	\$160,000	<b>\$170,000</b>	+ 6.3%
<b>Days on Market</b>		65	<b>51</b>	- 21.5%	68	<b>56</b>	- 17.6%
<b>Pct. of Orig. Price Received</b>		94.5%	<b>95.6%</b>	+ 1.2%	94.7%	<b>96.1%</b>	+ 1.5%
<b>Pending Sales</b>		2,605	<b>2,702</b>	+ 3.7%	27,010	<b>28,554</b>	+ 5.7%
<b>Inventory</b>		9,843	<b>6,735</b>	- 31.6%	--	--	--
<b>Supply</b>		3.6	<b>2.4</b>	- 33.3%	--	--	--

# New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2015	9-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
<b>Closed Sales</b>		245	<b>283</b>	+ 15.5%	2,455	<b>2,696</b>	+ 9.8%
<b>Average Sales Price</b>		\$383,126	<b>\$387,366</b>	+ 1.1%	\$358,876	<b>\$372,548</b>	+ 3.8%
<b>Median Sales Price</b>		\$331,611	<b>\$353,656</b>	+ 6.6%	\$328,533	<b>\$341,235</b>	+ 3.9%
<b>Days on Market</b>		127	<b>132</b>	+ 3.9%	150	<b>139</b>	- 7.3%
<b>Pct. of Orig. Price Received</b>		100.7%	<b>101.6%</b>	+ 0.9%	101.1%	<b>101.4%</b>	+ 0.3%
<b>Pending Sales</b>		219	<b>217</b>	- 0.9%	2,778	<b>2,990</b>	+ 7.6%
<b>Inventory</b>		1,459	<b>1,354</b>	- 7.2%	--	--	--
<b>Supply</b>		5.5	<b>4.7</b>	- 14.5%	--	--	--