

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2015	10-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		2,691	2,666	- 0.9%	28,342	29,727	+ 4.9%
Average Sales Price		\$184,052	\$198,873	+ 8.1%	\$187,163	\$198,535	+ 6.1%
Median Sales Price		\$158,000	\$168,275	+ 6.5%	\$160,000	\$170,000	+ 6.3%
Days on Market		66	57	- 13.6%	68	56	- 17.6%
Pct. of Orig. Price Received		94.3%	95.3%	+ 1.1%	94.7%	96.0%	+ 1.4%
Pending Sales		2,368	2,737	+ 15.6%	29,376	31,318	+ 6.6%
Inventory		9,563	6,590	- 31.1%	--	--	--
Supply		3.5	2.3	- 34.3%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2015	10-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		280	288	+ 2.9%	2,735	2,996	+ 9.5%
Average Sales Price		\$368,101	\$377,379	+ 2.5%	\$359,821	\$372,853	+ 3.6%
Median Sales Price		\$338,250	\$359,975	+ 6.4%	\$329,538	\$342,950	+ 4.1%
Days on Market		113	117	+ 3.5%	146	136	- 6.8%
Pct. of Orig. Price Received		101.8%	102.0%	+ 0.2%	101.1%	101.5%	+ 0.4%
Pending Sales		225	252	+ 12.0%	3,002	3,253	+ 8.4%
Inventory		1,469	1,435	- 2.3%	--	--	--
Supply		5.5	5.0	- 9.1%	--	--	--