

# Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2015	11-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
<b>Closed Sales</b>		1,977	<b>2,486</b>	+ 25.7%	30,319	<b>32,330</b>	+ 6.6%
<b>Average Sales Price</b>		\$185,948	<b>\$195,158</b>	+ 5.0%	\$187,083	<b>\$198,192</b>	+ 5.9%
<b>Median Sales Price</b>		\$151,250	<b>\$165,000</b>	+ 9.1%	\$159,650	<b>\$169,900</b>	+ 6.4%
<b>Days on Market</b>		67	<b>53</b>	- 20.9%	68	<b>56</b>	- 17.6%
<b>Pct. of Orig. Price Received</b>		94.0%	<b>95.2%</b>	+ 1.3%	94.6%	<b>95.9%</b>	+ 1.4%
<b>Pending Sales</b>		2,089	<b>2,382</b>	+ 14.0%	31,464	<b>33,615</b>	+ 6.8%
<b>Inventory</b>		8,761	<b>6,095</b>	- 30.4%	--	--	--
<b>Supply</b>		3.2	<b>2.1</b>	- 34.4%	--	--	--

# New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2015	11-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
<b>Closed Sales</b>		197	<b>249</b>	+ 26.4%	2,932	<b>3,257</b>	+ 11.1%
<b>Average Sales Price</b>		\$351,123	<b>\$379,416</b>	+ 8.1%	\$359,236	<b>\$373,150</b>	+ 3.9%
<b>Median Sales Price</b>		\$341,000	<b>\$350,300</b>	+ 2.7%	\$329,940	<b>\$343,597</b>	+ 4.1%
<b>Days on Market</b>		108	<b>113</b>	+ 4.6%	144	<b>134</b>	- 6.9%
<b>Pct. of Orig. Price Received</b>		101.2%	<b>101.7%</b>	+ 0.5%	101.1%	<b>101.5%</b>	+ 0.4%
<b>Pending Sales</b>		208	<b>223</b>	+ 7.2%	3,208	<b>3,482</b>	+ 8.5%
<b>Inventory</b>		1,499	<b>1,516</b>	+ 1.1%	--	--	--
<b>Supply</b>		5.7	<b>5.1</b>	- 10.5%	--	--	--