

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	2-2016	2-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		1,825	1,753	- 3.9%	3,549	3,461	- 2.5%
Average Sales Price		\$173,765	\$189,312	+ 8.9%	\$171,935	\$187,537	+ 9.1%
Median Sales Price		\$145,000	\$163,500	+ 12.8%	\$145,000	\$162,000	+ 11.7%
Days on Market		80	65	- 18.8%	78	65	- 16.7%
Pct. of Orig. Price Received		93.3%	94.8%	+ 1.6%	93.5%	94.4%	+ 1.0%
Pending Sales		2,892	2,909	+ 0.6%	5,091	5,129	+ 0.7%
Inventory		6,899	4,926	- 28.6%	--	--	--
Supply		2.5	1.7	- 32.0%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	2-2016	2-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		212	220	+ 3.8%	402	453	+ 12.7%
Average Sales Price		\$349,594	\$378,525	+ 8.3%	\$358,148	\$391,694	+ 9.4%
Median Sales Price		\$338,037	\$327,582	- 3.1%	\$339,180	\$344,125	+ 1.5%
Days on Market		134	119	- 11.2%	125	105	- 16.0%
Pct. of Orig. Price Received		100.7%	101.6%	+ 0.9%	101.1%	101.6%	+ 0.5%
Pending Sales		368	376	+ 2.2%	626	654	+ 4.5%
Inventory		1,527	1,635	+ 7.1%	--	--	--
Supply		5.6	5.4	- 3.6%	--	--	--