

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	5-2016	5-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		3,647	3,617	- 0.8%	13,134	12,948	- 1.4%
Average Sales Price		\$203,958	\$216,785	+ 6.3%	\$188,935	\$202,313	+ 7.1%
Median Sales Price		\$177,000	\$185,000	+ 4.5%	\$162,500	\$173,500	+ 6.8%
Days on Market		51	42	- 17.6%	64	53	- 17.2%
Pct. of Orig. Price Received		97.0%	97.5%	+ 0.5%	95.6%	96.2%	+ 0.6%
Pending Sales		3,585	3,761	+ 4.9%	16,068	16,083	+ 0.1%
Inventory		7,799	5,463	- 30.0%	--	--	--
Supply		2.8	1.9	- 32.1%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	5-2016	5-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		352	402	+ 14.2%	1,376	1,540	+ 11.9%
Average Sales Price		\$369,395	\$379,177	+ 2.6%	\$363,028	\$374,572	+ 3.2%
Median Sales Price		\$331,660	\$359,925	+ 8.5%	\$333,384	\$341,650	+ 2.5%
Days on Market		156	145	- 7.1%	141	126	- 10.6%
Pct. of Orig. Price Received		101.3%	101.7%	+ 0.4%	101.3%	101.7%	+ 0.4%
Pending Sales		360	406	+ 12.8%	1,899	1,969	+ 3.7%
Inventory		1,432	1,534	+ 7.1%	--	--	--
Supply		5.2	4.9	- 5.8%	--	--	--