

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	7-2016	7-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		3,435	3,298	- 4.0%	20,583	20,387	- 1.0%
Average Sales Price		\$208,243	\$215,839	+ 3.6%	\$197,081	\$208,928	+ 6.0%
Median Sales Price		\$178,000	\$188,000	+ 5.6%	\$169,000	\$179,900	+ 6.4%
Days on Market		45	38	- 15.6%	58	48	- 17.2%
Pct. of Orig. Price Received		96.9%	97.4%	+ 0.5%	96.2%	96.7%	+ 0.5%
Pending Sales		3,256	3,408	+ 4.7%	22,661	22,881	+ 1.0%
Inventory		8,199	6,001	- 26.8%	--	--	--
Supply		2.9	2.1	- 27.6%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	7-2016	7-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		325	319	- 1.8%	2,093	2,324	+ 11.0%
Average Sales Price		\$378,146	\$388,789	+ 2.8%	\$369,090	\$379,003	+ 2.7%
Median Sales Price		\$348,300	\$360,748	+ 3.6%	\$336,015	\$347,785	+ 3.5%
Days on Market		147	122	- 17.0%	142	128	- 9.9%
Pct. of Orig. Price Received		101.7%	102.4%	+ 0.7%	101.4%	101.8%	+ 0.4%
Pending Sales		268	279	+ 4.1%	2,502	2,610	+ 4.3%
Inventory		1,440	1,599	+ 11.0%	--	--	--
Supply		5.1	5.0	- 2.0%	--	--	--