

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	8-2016	8-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		3,400	3,335	- 1.9%	23,985	23,848	- 0.6%
Average Sales Price		\$205,499	\$214,272	+ 4.3%	\$198,287	\$209,708	+ 5.8%
Median Sales Price		\$175,000	\$185,000	+ 5.7%	\$170,000	\$180,000	+ 5.9%
Days on Market		51	42	- 17.6%	57	47	- 17.5%
Pct. of Orig. Price Received		96.0%	96.8%	+ 0.8%	96.1%	96.7%	+ 0.6%
Pending Sales		3,027	3,193	+ 5.5%	25,681	25,886	+ 0.8%
Inventory		8,087	5,815	- 28.1%	--	--	--
Supply		2.9	2.0	- 31.0%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	8-2016	8-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		335	297	- 11.3%	2,428	2,628	+ 8.2%
Average Sales Price		\$387,677	\$371,134	- 4.3%	\$371,656	\$377,836	+ 1.7%
Median Sales Price		\$363,265	\$349,900	- 3.7%	\$339,965	\$347,500	+ 2.2%
Days on Market		122	122	0.0%	139	127	- 8.6%
Pct. of Orig. Price Received		101.9%	101.6%	- 0.3%	101.4%	101.8%	+ 0.4%
Pending Sales		302	293	- 3.0%	2,801	2,892	+ 3.2%
Inventory		1,486	1,622	+ 9.2%	--	--	--
Supply		5.2	5.1	- 1.9%	--	--	--