

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2016	10-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		2,777	2,751	- 0.9%	29,947	29,809	- 0.5%
Average Sales Price		\$198,401	\$209,497	+ 5.6%	\$198,405	\$209,299	+ 5.5%
Median Sales Price		\$168,000	\$180,000	+ 7.1%	\$170,000	\$180,000	+ 5.9%
Days on Market		56	46	- 17.9%	56	46	- 17.9%
Pct. of Orig. Price Received		95.1%	95.8%	+ 0.7%	96.0%	96.6%	+ 0.6%
Pending Sales		2,612	2,959	+ 13.3%	31,041	31,439	+ 1.3%
Inventory		7,627	5,889	- 22.8%	--	--	--
Supply		2.7	2.0	- 25.9%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2016	10-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		298	305	+ 2.3%	3,020	3,243	+ 7.4%
Average Sales Price		\$374,679	\$401,654	+ 7.2%	\$373,357	\$380,563	+ 1.9%
Median Sales Price		\$356,323	\$357,950	+ 0.5%	\$343,000	\$348,258	+ 1.5%
Days on Market		116	139	+ 19.8%	136	129	- 5.1%
Pct. of Orig. Price Received		101.9%	102.1%	+ 0.2%	101.5%	101.8%	+ 0.3%
Pending Sales		277	326	+ 17.7%	3,338	3,508	+ 5.1%
Inventory		1,601	1,776	+ 10.9%	--	--	--
Supply		5.5	5.6	+ 1.8%	--	--	--