

# Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2016	11-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>Closed Sales</b>		2,574	<b>2,679</b>	+ 4.1%	32,531	<b>32,568</b>	+ 0.1%
<b>Average Sales Price</b>		\$194,884	<b>\$210,751</b>	+ 8.1%	\$198,156	<b>\$209,362</b>	+ 5.7%
<b>Median Sales Price</b>		\$165,000	<b>\$180,000</b>	+ 9.1%	\$169,900	<b>\$180,000</b>	+ 5.9%
<b>Days on Market</b>		53	<b>45</b>	- 15.1%	56	<b>46</b>	- 17.9%
<b>Pct. of Orig. Price Received</b>		95.2%	<b>95.8%</b>	+ 0.6%	95.9%	<b>96.5%</b>	+ 0.6%
<b>Pending Sales</b>		2,225	<b>2,464</b>	+ 10.7%	33,274	<b>33,767</b>	+ 1.5%
<b>Inventory</b>		7,167	<b>5,435</b>	- 24.2%	--	--	--
<b>Supply</b>		2.5	<b>1.9</b>	- 24.0%	--	--	--

# New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2016	11-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>Closed Sales</b>		259	<b>321</b>	+ 23.9%	3,279	<b>3,572</b>	+ 8.9%
<b>Average Sales Price</b>		\$382,907	<b>\$394,348</b>	+ 3.0%	\$374,111	<b>\$381,770</b>	+ 2.0%
<b>Median Sales Price</b>		\$355,476	<b>\$349,950</b>	- 1.6%	\$344,474	<b>\$349,000</b>	+ 1.3%
<b>Days on Market</b>		113	<b>116</b>	+ 2.7%	134	<b>128</b>	- 4.5%
<b>Pct. of Orig. Price Received</b>		101.9%	<b>101.4%</b>	- 0.5%	101.5%	<b>101.8%</b>	+ 0.3%
<b>Pending Sales</b>		226	<b>257</b>	+ 13.7%	3,565	<b>3,778</b>	+ 6.0%
<b>Inventory</b>		1,645	<b>1,821</b>	+ 10.7%	--	<b>--</b>	--
<b>Supply</b>		5.6	<b>5.6</b>	0.0%	--	<b>--</b>	--