

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	12-2016	12-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		2,608	2,472	- 5.2%	35,139	35,145	+ 0.0%
Average Sales Price		\$193,680	\$211,503	+ 9.2%	\$197,824	\$209,458	+ 5.9%
Median Sales Price		\$164,000	\$177,000	+ 7.9%	\$169,000	\$180,000	+ 6.5%
Days on Market		57	49	- 14.0%	56	46	- 17.9%
Pct. of Orig. Price Received		94.8%	95.4%	+ 0.6%	95.8%	96.4%	+ 0.6%
Pending Sales		1,712	2,042	+ 19.3%	34,984	35,692	+ 2.0%
Inventory		6,176	4,651	- 24.7%	--	--	--
Supply		2.1	1.6	- 23.8%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	12-2016	12-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		327	293	- 10.4%	3,606	3,873	+ 7.4%
Average Sales Price		\$374,658	\$381,142	+ 1.7%	\$374,161	\$381,692	+ 2.0%
Median Sales Price		\$339,100	\$346,789	+ 2.3%	\$343,875	\$348,600	+ 1.4%
Days on Market		95	117	+ 23.2%	131	127	- 3.1%
Pct. of Orig. Price Received		101.3%	101.3%	0.0%	101.5%	101.7%	+ 0.2%
Pending Sales		185	266	+ 43.8%	3,746	4,051	+ 8.1%
Inventory		1,624	1,802	+ 11.0%	--	--	--
Supply		5.4	5.6	+ 3.7%	--	--	--