

# Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	2-2017	2-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>Closed Sales</b>		1,834	<b>1,911</b>	+ 4.2%	3,551	<b>3,863</b>	+ 8.8%
<b>Average Sales Price</b>		\$188,848	<b>\$198,852</b>	+ 5.3%	\$187,291	<b>\$204,386</b>	+ 9.1%
<b>Median Sales Price</b>		\$163,000	<b>\$173,000</b>	+ 6.1%	\$162,000	<b>\$175,000</b>	+ 8.0%
<b>Days on Market</b>		64	<b>54</b>	- 15.6%	64	<b>54</b>	- 15.6%
<b>Pct. of Orig. Price Received</b>		94.8%	<b>95.3%</b>	+ 0.5%	94.4%	<b>95.2%</b>	+ 0.8%
<b>Pending Sales</b>		2,738	<b>2,631</b>	- 3.9%	4,920	<b>5,081</b>	+ 3.3%
<b>Inventory</b>		5,731	<b>4,055</b>	- 29.2%	--	--	--
<b>Supply</b>		2.0	<b>1.4</b>	- 30.0%	--	--	--

# New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	2-2017	2-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>Closed Sales</b>		227	<b>268</b>	+ 18.1%	460	<b>524</b>	+ 13.9%
<b>Average Sales Price</b>		\$379,748	<b>\$352,282</b>	- 7.2%	\$392,097	<b>\$373,011</b>	- 4.9%
<b>Median Sales Price</b>		\$329,593	<b>\$325,500</b>	- 1.2%	\$343,126	<b>\$336,252</b>	- 2.0%
<b>Days on Market</b>		119	<b>124</b>	+ 4.2%	105	<b>108</b>	+ 2.9%
<b>Pct. of Orig. Price Received</b>		101.3%	<b>101.0%</b>	- 0.3%	101.5%	<b>101.2%</b>	- 0.3%
<b>Pending Sales</b>		392	<b>415</b>	+ 5.9%	667	<b>771</b>	+ 15.6%
<b>Inventory</b>		1,725	<b>1,797</b>	+ 4.2%	--	--	--
<b>Supply</b>		5.6	<b>5.4</b>	- 3.6%	--	--	--