

# Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	8-2017	8-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>Closed Sales</b>		3,564	<b>3,746</b>	+ 5.1%	24,531	<b>25,198</b>	+ 2.7%
<b>Average Sales Price</b>		\$211,538	<b>\$225,042</b>	+ 6.4%	\$207,673	<b>\$221,208</b>	+ 6.5%
<b>Median Sales Price</b>		\$182,500	<b>\$190,000</b>	+ 4.1%	\$178,500	<b>\$190,000</b>	+ 6.4%
<b>Days on Market</b>		43	<b>37</b>	- 14.0%	48	<b>41</b>	- 14.6%
<b>Pct. of Orig. Price Received</b>		96.7%	<b>96.8%</b>	+ 0.1%	96.6%	<b>97.3%</b>	+ 0.7%
<b>Pending Sales</b>		3,140	<b>3,487</b>	+ 11.1%	26,076	<b>27,076</b>	+ 3.8%
<b>Inventory</b>		6,981	<b>6,765</b>	- 3.1%	--	--	--
<b>Supply</b>		2.3	<b>2.2</b>	- 4.3%	--	--	--

# New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	8-2017	8-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>Closed Sales</b>		310	<b>327</b>	+ 5.5%	2,654	<b>2,860</b>	+ 7.8%
<b>Average Sales Price</b>		\$377,376	<b>\$406,582</b>	+ 7.7%	\$378,156	<b>\$384,120</b>	+ 1.6%
<b>Median Sales Price</b>		\$349,900	<b>\$366,725</b>	+ 4.8%	\$347,450	<b>\$348,725</b>	+ 0.4%
<b>Days on Market</b>		118	<b>122</b>	+ 3.4%	127	<b>126</b>	- 0.8%
<b>Pct. of Orig. Price Received</b>		101.5%	<b>102.2%</b>	+ 0.7%	101.7%	<b>101.7%</b>	0.0%
<b>Pending Sales</b>		326	<b>270</b>	- 17.2%	2,915	<b>2,912</b>	- 0.1%
<b>Inventory</b>		1,755	<b>1,878</b>	+ 7.0%	--	<b>--</b>	--
<b>Supply</b>		5.5	<b>5.5</b>	0.0%	--	<b>--</b>	--