

# Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2017	11-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>Closed Sales</b>		2,833	<b>2,717</b>	- 4.1%	33,364	<b>34,062</b>	+ 2.1%
<b>Average Sales Price</b>		\$208,760	<b>\$220,147</b>	+ 5.5%	\$207,558	<b>\$220,358</b>	+ 6.2%
<b>Median Sales Price</b>		\$179,000	<b>\$192,250</b>	+ 7.4%	\$178,500	<b>\$190,000</b>	+ 6.4%
<b>Days on Market</b>		46	<b>42</b>	- 8.7%	47	<b>41</b>	- 12.8%
<b>Pct. of Orig. Price Received</b>		95.7%	<b>95.4%</b>	- 0.3%	96.4%	<b>96.9%</b>	+ 0.5%
<b>Pending Sales</b>		2,365	<b>2,255</b>	- 4.7%	34,073	<b>34,721</b>	+ 1.9%
<b>Inventory</b>		6,414	<b>6,361</b>	- 0.8%	--	--	--
<b>Supply</b>		2.1	<b>2.1</b>	0.0%	--	--	--

# New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2017	11-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>Closed Sales</b>		333	<b>321</b>	- 3.6%	3,598	<b>3,779</b>	+ 5.0%
<b>Average Sales Price</b>		\$392,041	<b>\$399,933</b>	+ 2.0%	\$381,492	<b>\$389,410</b>	+ 2.1%
<b>Median Sales Price</b>		\$349,888	<b>\$367,131</b>	+ 4.9%	\$348,178	<b>\$354,450</b>	+ 1.8%
<b>Days on Market</b>		116	<b>111</b>	- 4.3%	127	<b>124</b>	- 2.4%
<b>Pct. of Orig. Price Received</b>		101.3%	<b>101.0%</b>	- 0.3%	101.7%	<b>101.6%</b>	- 0.1%
<b>Pending Sales</b>		268	<b>190</b>	- 29.1%	3,774	<b>3,633</b>	- 3.7%
<b>Inventory</b>		1,934	<b>2,046</b>	+ 5.8%	--	--	--
<b>Supply</b>		5.9	<b>6.0</b>	+ 1.7%	--	--	--