

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	2-2018	2-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		2,001	1,891	- 5.5%	4,004	3,680	- 8.1%
Average Sales Price		\$196,953	\$208,305	+ 5.8%	\$202,271	\$211,651	+ 4.6%
Median Sales Price		\$169,900	\$180,000	+ 5.9%	\$172,750	\$184,300	+ 6.7%
Days on Market		55	52	- 5.5%	55	52	- 5.5%
Pct. of Orig. Price Received		95.3%	95.4%	+ 0.1%	95.2%	95.1%	- 0.1%
Pending Sales		2,547	2,538	- 0.4%	4,969	4,800	- 3.4%
Inventory		4,907	4,848	- 1.2%	--	--	--
Supply		1.6	1.6	0.0%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	2-2018	2-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		273	226	- 17.2%	530	443	- 16.4%
Average Sales Price		\$351,251	\$393,621	+ 12.1%	\$372,629	\$395,569	+ 6.2%
Median Sales Price		\$325,000	\$367,658	+ 13.1%	\$336,252	\$359,950	+ 7.0%
Days on Market		123	141	+ 14.6%	107	135	+ 26.2%
Pct. of Orig. Price Received		101.1%	101.0%	- 0.1%	101.2%	101.0%	- 0.2%
Pending Sales		436	283	- 35.1%	788	557	- 29.3%
Inventory		1,916	2,051	+ 7.0%	--	--	--
Supply		5.8	6.2	+ 6.9%	--	--	--