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# TOP AREA HOMEBUILDERS

RANKED BY NUMBER OF PERMITS IN 2013

Name	Address, Phone	Housing permits, 2013	Homes sold, 2013	Gross sales, 2013	Specialty services	Top local executive(s)
<b>1</b> Summit Custom Homes LLC www.summitcustomhomeskc.com	120 SE 30th St., Lee's Summit, MO 64082 816-246-6700	216	180	\$64,140,287	new home builder, land development, energy efficient building, 10-year warranty	Fred Delibero, CEO
<b>2</b> James Engle Custom Homes www.jamesengle.com	P.O. Box 3300, Olathe, KS 66063 866-782-2220	161	151	\$62,000,000	single-family residential homebuilder	Ben Tarwater, President Jim Engle, CEO
<b>3</b> Rodrock Homes LLC www.rodrockhomes.com	9550 Dice Lane, Lenexa, KS 66215 913-851-0347	129	120	\$46,707,392	real estate & construction	Brian Rodrock, CEO
<b>4</b> Sallee Homes Inc. www.salleehomes.com	3730 NE Troon Drive, Lee's Summit, MO 64064 816-525-2891	127	NA	NA	new home construction	Randy Sallee, President
<b>5</b> Don Julian Builders Inc./New Mark Homes www.donjulianbuilders.com	15521 W. 110th St., Lenexa, KS 66219 913-894-6300	93	79	\$37,706,929	builder/developer engaged in custom home building	Donald Julian, President
<b>6</b> Prieb Homes www.priebhomes.com	P.O. Box 4557, Olathe, KS 66063 913-780-3399	86	85	\$21,800,000	single & multifamily new home construction & land development	Fred Prieb II, President
<b>7</b> Robertson Construction LLC www.robertsonconstructionllc.com	P.O. Box 876, Liberty, MO 64069 816-781-1943	80	82	NA	NA	Jim Robertson, President
<b>8</b> Rausch Coleman Homes www.rauschcoleman.com	10500 Barkley St., Suite 218, Overland Park, KS 66212 913-232-7957	75	68	NA	NA	Fred Rausch
<b>9</b> Hearthside Homes of Kansas City Inc. www.hearthside-kc.com	P.O. Box 545, Liberty, MO 64069 816-781-0234	74	58	NA	NA	Chris Valentine, President
<b>10</b> Ward Development & Investment Co.	620 N. Outer Road, Grain Valley, MO 64029	60	NA	NA	NA	David Ward
<b>11</b> Tom French Construction Inc. www.tomfrenchhomes.com	15106 Glenwood St., Overland Park, KS 66223 913-387-0188	56	NA	NA	NA	Thomas French, President
<b>12</b> Hilmann Homes Inc. www.hilmannhomebuilding.com	9636 Cailler Drive, Lenexa, KS 66220 913-940-2220	54	NA	NA	NA	G. Bradley Plamann, President
<b>12</b> Lambie Custom Homes Inc. www.lambiecustom.com	8712 W. 151st St., Overland Park, KS 66221 913-897-0040	54	46	\$17,270,000	custom, semi-custom & speculative homes, remodels & additions, land development & management, commercial tenant finishes, green building	James Lambie, President Tim Hovey, Vice President
<b>14</b> Integrity Homebuilders LLC www.integhomes.com	6735 NW Hickory Drive, Kansas City, MO 64152 816-985-4438	52	NA	NA	NA	Rhonda Holland Joe Holland
<b>15</b> PC Homes LLC	7607 NW John Anders Road, Kansas City, MO 64151 816-615-8116	51	NA	NA	NA	Brian Mertz
<b>16</b> Roeser Homes LLC www.roeserhomes.com	P.O. Box 2165, Overland Park, KS 66283 913-720-7477	43	34	\$14,771,500	custom homebuilding	Austin Roeser, Owner & President
<b>17</b> Dirt Solutions	P.O. Box 762, Liberty, MO 64069 816-914-7585	42	NA	NA	NA	Brian Baldwin
<b>18</b> Martens Family Enterprises Inc. www.mfelkc.com	2111 E. Santa Fe St., Suite 211, Olathe, KS 66062 913-851-2772	40	NA	NA	NA	Phil Martens, President
<b>19</b> Ashlar Homes www.ashlarhomeskc.com	309 NW 10th St., Blue Springs, MO 64015 816-228-1188	37	27	\$6,454,500	residential general contractor	Shawn Woods, Managing Member
<b>20</b> Bicklimer Construction Inc. www.bicklimer.com	15621 W. 87th St. #294, Lenexa, KS 66219 913-780-2779	35	NA	NA	NA	Mary Bicklimer Tom Bicklimer, Co-founders
<b>20</b> J.S. Robinson Fine Homes www.jsrobinson.com	8325-D Monticello Road, Lenexa, KS 66227 913-441-2988	35	29	\$13,897,714	custom home builder	Jeff Robinson, President
<b>22</b> C&M Builders Inc. www.cmbuildersinc.com	P.O. Box 1033, Raymore, MO 64083 816-322-8118	34	44	\$16,630,000	NA	Chad Buck, President
<b>22</b> Chris George Homes www.chrisgeorgehomes.com	15954 Mur-Len Road, Suite 207, Olathe, KS 66062 913-764-2226	34	33	\$9,800,000	single-family residential construction, land developer, remodeling & renovation	Chris George, President
<b>24</b> Owens Builders Inc. www.owensbuiltproperties.com	P.O. Box 90171, Kansas City, MO 64190 816-741-7513	32	NA	NA	NA	Brent Owens James Owens
<b>25</b> Gabriel Homes Inc. www.gabrielhomesinc.com	18622 W. 165th Terrace, Olathe, KS 66062 913-832-0600	30	30	\$10,500,000	single family new home construction	Gabe Anderson, President
<b>25</b> Starr Homes LLC www.starrhomes.net	P.O. Box 23505, Overland Park, KS 66283 913-663-4548	30	29	NA	provide custom home designs, green homebuilder	Gerry Starr, President Kit Starr, CEO

## ► CLOSER LOOK

### MOST EXPENSIVE HOME SOLD IN 2013

- J.S. Robinson Fine Homes \$1,900,000
- Don Julian Builders Inc./New Mark Homes \$1,653,281
- C&M Builders Inc. \$1,196,000
- Rodrock Homes LLC \$1,050,000
- Lambie Custom Homes \$1,000,000 Inc.
- James Engle Custom Homes \$975,000
- Roeser Homes LLC \$700,000
- Summit Custom Homes LLC \$601,700
- Gabriel Homes Inc. \$550,000
- Prieb Homes \$450,000
- Chris George Homes \$398,360
- Ashlar Homes \$326,034

### ABOUT THE LIST

Information was obtained from Home Builders Association of Greater Kansas City, firm representatives and company websites. Information on The List was supplied by individual companies through questionnaires and could not be independently verified by the Kansas City Business Journal. In case of ties, companies are listed alphabetically.

### NEED A COPY OF THE LIST?

Information for obtaining reprints, Web permissions and commemorative plaques can be obtained from Geri Hennessy-Lantz at 816-421-5900 or ghennessy-lantz@bizjournals.com.

### WANT TO BE ON THE LIST?

If you wish to be surveyed when The List is next updated, or if you wish to be considered for other Lists, email your contact information to Derek Ozkal at dozkal@bizjournals.com, and make sure to include which List(s) you wish to be surveyed for.

NOTES: NA - not applicable, not available or not approved. Originally published Sept. 5, 2014. Permit data is from the Home Builders Association of Greater Kansas City and includes Cass, Clay, Jackson, Platte, Johnson (Kan.), Leavenworth, Wyandotte and Miami counties. Homes sold data is gathered from firm responses and includes Cass, Clay, Jackson, Platte, Ray, Johnson (Kan.), Leavenworth and Wyandotte counties.