

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	6-2015	6-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		3,696	3,810	+ 3.1%	16,037	16,890	+ 5.3%
Average Sales Price		\$199,399	\$213,815	+ 7.2%	\$184,592	\$194,522	+ 5.4%
Median Sales Price		\$169,950	\$180,000	+ 5.9%	\$158,500	\$166,500	+ 5.0%
Days on Market		60	49	- 18.3%	72	60	- 16.7%
Pct. of Orig. Price Received		95.7%	97.4%	+ 1.8%	94.5%	96.0%	+ 1.6%
Pending Sales		3,282	3,581	+ 9.1%	18,385	19,843	+ 7.9%
Inventory		10,478	7,226	- 31.0%	--	--	--
Supply		4.0	2.6	- 35.0%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	6-2015	6-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		330	376	+ 13.9%	1,587	1,745	+ 10.0%
Average Sales Price		\$354,826	\$382,576	+ 7.8%	\$356,121	\$367,550	+ 3.2%
Median Sales Price		\$333,000	\$342,950	+ 3.0%	\$324,975	\$335,950	+ 3.4%
Days on Market		153	143	- 6.5%	154	141	- 8.4%
Pct. of Orig. Price Received		101.1%	101.1%	0.0%	101.0%	101.3%	+ 0.3%
Pending Sales		291	328	+ 12.7%	1,982	2,218	+ 11.9%
Inventory		1,413	1,356	- 4.0%	--	--	--
Supply		5.5	4.8	- 12.7%	--	--	--