

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	8-2015	8-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		3,072	3,259	+ 6.1%	22,721	23,748	+ 4.5%
Average Sales Price		\$191,497	\$206,114	+ 7.6%	\$187,611	\$198,379	+ 5.7%
Median Sales Price		\$165,000	\$176,000	+ 6.7%	\$160,000	\$170,000	+ 6.3%
Days on Market		61	51	- 16.4%	68	57	- 16.2%
Pct. of Orig. Price Received		94.9%	96.1%	+ 1.3%	94.7%	96.1%	+ 1.5%
Pending Sales		2,957	3,129	+ 5.8%	24,409	25,930	+ 6.2%
Inventory		10,174	6,723	- 33.9%	--	--	--
Supply		3.8	2.4	- 36.8%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	8-2015	8-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		294	321	+ 9.2%	2,209	2,405	+ 8.9%
Average Sales Price		\$346,313	\$385,178	+ 11.2%	\$356,213	\$370,764	+ 4.1%
Median Sales Price		\$328,398	\$363,854	+ 10.8%	\$327,047	\$339,925	+ 3.9%
Days on Market		140	124	- 11.4%	153	140	- 8.5%
Pct. of Orig. Price Received		101.6%	101.6%	0.0%	101.1%	101.4%	+ 0.3%
Pending Sales		272	264	- 2.9%	2,559	2,754	+ 7.6%
Inventory		1,400	1,324	- 5.4%	--	--	--
Supply		5.4	4.7	- 13.0%	--	--	--