

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	12-2015	12-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		2,424	2,511	+ 3.6%	32,743	34,916	+ 6.6%
Average Sales Price		\$182,967	\$193,790	+ 5.9%	\$186,779	\$197,860	+ 5.9%
Median Sales Price		\$155,000	\$165,000	+ 6.5%	\$159,000	\$169,000	+ 6.3%
Days on Market		71	57	- 19.7%	68	56	- 17.6%
Pct. of Orig. Price Received		93.3%	94.8%	+ 1.6%	94.5%	95.8%	+ 1.4%
Pending Sales		1,723	1,858	+ 7.8%	33,187	35,336	+ 6.5%
Inventory		7,583	5,233	- 31.0%	--	--	--
Supply		2.8	1.8	- 35.7%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	12-2015	12-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		277	314	+ 13.4%	3,209	3,582	+ 11.6%
Average Sales Price		\$395,152	\$370,574	- 6.2%	\$362,337	\$373,184	+ 3.0%
Median Sales Price		\$359,900	\$339,100	- 5.8%	\$331,568	\$343,597	+ 3.6%
Days on Market		94	96	+ 2.1%	140	131	- 6.4%
Pct. of Orig. Price Received		101.9%	101.3%	- 0.6%	101.2%	101.5%	+ 0.3%
Pending Sales		206	183	- 11.2%	3,413	3,681	+ 7.9%
Inventory		1,521	1,512	- 0.6%	--	--	--
Supply		5.7	5.1	- 10.5%	--	--	--