

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	1-2016	1-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		1,724	1,672	- 3.0%	1,724	1,672	- 3.0%
Average Sales Price		\$169,999	\$187,056	+ 10.0%	\$169,999	\$187,056	+ 10.0%
Median Sales Price		\$145,000	\$160,000	+ 10.3%	\$145,000	\$160,000	+ 10.3%
Days on Market		76	65	- 14.5%	76	65	- 14.5%
Pct. of Orig. Price Received		93.7%	94.0%	+ 0.3%	93.7%	94.0%	+ 0.3%
Pending Sales		2,199	2,330	+ 6.0%	2,199	2,330	+ 6.0%
Inventory		7,162	5,025	- 29.8%	--	--	--
Supply		2.6	1.7	- 34.6%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	1-2016	1-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		190	227	+ 19.5%	190	227	+ 19.5%
Average Sales Price		\$367,691	\$403,121	+ 9.6%	\$367,691	\$403,121	+ 9.6%
Median Sales Price		\$339,926	\$358,750	+ 5.5%	\$339,926	\$358,750	+ 5.5%
Days on Market		114	93	- 18.4%	114	93	- 18.4%
Pct. of Orig. Price Received		101.5%	101.6%	+ 0.1%	101.5%	101.6%	+ 0.1%
Pending Sales		258	272	+ 5.4%	258	272	+ 5.4%
Inventory		1,574	1,593	+ 1.2%	--	--	--
Supply		5.8	5.3	- 8.6%	--	--	--