

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	3-2016	3-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		2,815	2,794	- 0.7%	6,364	6,316	- 0.8%
Average Sales Price		\$184,406	\$200,302	+ 8.6%	\$177,457	\$193,030	+ 8.8%
Median Sales Price		\$157,000	\$167,500	+ 6.7%	\$150,000	\$165,000	+ 10.0%
Days on Market		69	57	- 17.4%	74	61	- 17.6%
Pct. of Orig. Price Received		95.2%	95.7%	+ 0.5%	94.2%	95.0%	+ 0.8%
Pending Sales		3,609	3,820	+ 5.8%	8,699	8,811	+ 1.3%
Inventory		7,150	5,118	- 28.4%	--	--	--
Supply		2.6	1.8	- 30.8%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	3-2016	3-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		284	338	+ 19.0%	686	799	+ 16.5%
Average Sales Price		\$356,399	\$355,275	- 0.3%	\$357,424	\$376,890	+ 5.4%
Median Sales Price		\$325,000	\$323,950	- 0.3%	\$330,000	\$336,943	+ 2.1%
Days on Market		125	132	+ 5.6%	125	116	- 7.2%
Pct. of Orig. Price Received		101.3%	101.7%	+ 0.4%	101.2%	101.6%	+ 0.4%
Pending Sales		483	437	- 9.5%	1,109	1,101	- 0.7%
Inventory		1,494	1,630	+ 9.1%	--	--	--
Supply		5.4	5.3	- 1.9%	--	--	--