

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	4-2016	4-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		3,123	2,833	- 9.3%	9,487	9,243	- 2.6%
Average Sales Price		\$194,768	\$204,324	+ 4.9%	\$183,162	\$196,509	+ 7.3%
Median Sales Price		\$168,850	\$177,000	+ 4.8%	\$157,000	\$168,000	+ 7.0%
Days on Market		58	48	- 17.2%	69	57	- 17.4%
Pct. of Orig. Price Received		96.6%	97.1%	+ 0.5%	95.0%	95.6%	+ 0.6%
Pending Sales		3,788	3,910	+ 3.2%	12,485	12,523	+ 0.3%
Inventory		7,652	5,209	- 31.9%	--	--	--
Supply		2.8	1.8	- 35.7%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	4-2016	4-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		338	320	- 5.3%	1,024	1,128	+ 10.2%
Average Sales Price		\$367,787	\$361,763	- 1.6%	\$360,838	\$373,065	+ 3.4%
Median Sales Price		\$339,950	\$329,900	- 3.0%	\$333,898	\$335,000	+ 0.3%
Days on Market		156	129	- 17.3%	135	120	- 11.1%
Pct. of Orig. Price Received		101.7%	101.8%	+ 0.1%	101.3%	101.7%	+ 0.4%
Pending Sales		431	433	+ 0.5%	1,540	1,544	+ 0.3%
Inventory		1,483	1,594	+ 7.5%	--	--	--
Supply		5.3	5.2	- 1.9%	--	--	--