

# Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	6-2016	6-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>Closed Sales</b>		4,014	<b>3,827</b>	- 4.7%	17,148	<b>16,877</b>	- 1.6%
<b>Average Sales Price</b>		\$214,143	<b>\$224,752</b>	+ 5.0%	\$194,843	<b>\$207,575</b>	+ 6.5%
<b>Median Sales Price</b>		\$180,000	<b>\$195,000</b>	+ 8.3%	\$167,000	<b>\$177,500</b>	+ 6.3%
<b>Days on Market</b>		49	<b>39</b>	- 20.4%	60	<b>50</b>	- 16.7%
<b>Pct. of Orig. Price Received</b>		97.4%	<b>97.9%</b>	+ 0.5%	96.0%	<b>96.6%</b>	+ 0.6%
<b>Pending Sales</b>		3,337	<b>3,765</b>	+ 12.8%	19,405	<b>19,669</b>	+ 1.4%
<b>Inventory</b>		8,167	<b>5,890</b>	- 27.9%	--	--	--
<b>Supply</b>		2.9	<b>2.0</b>	- 31.0%	--	--	--

# New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	6-2016	6-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>Closed Sales</b>		392	<b>437</b>	+ 11.5%	1,768	<b>1,985</b>	+ 12.3%
<b>Average Sales Price</b>		\$382,845	<b>\$388,629</b>	+ 1.5%	\$367,425	<b>\$377,429</b>	+ 2.7%
<b>Median Sales Price</b>		\$341,051	<b>\$356,200</b>	+ 4.4%	\$335,900	<b>\$344,975</b>	+ 2.7%
<b>Days on Market</b>		143	<b>140</b>	- 2.1%	141	<b>129</b>	- 8.5%
<b>Pct. of Orig. Price Received</b>		101.2%	<b>101.9%</b>	+ 0.7%	101.3%	<b>101.7%</b>	+ 0.4%
<b>Pending Sales</b>		337	<b>339</b>	+ 0.6%	2,234	<b>2,322</b>	+ 3.9%
<b>Inventory</b>		1,408	<b>1,556</b>	+ 10.5%	--	<b>--</b>	--
<b>Supply</b>		5.0	<b>4.9</b>	- 2.0%	--	<b>--</b>	--