

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2016	9-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		3,185	2,950	- 7.4%	27,170	26,976	- 0.7%
Average Sales Price		\$199,302	\$208,183	+ 4.5%	\$198,406	\$209,370	+ 5.5%
Median Sales Price		\$170,000	\$180,250	+ 6.0%	\$170,000	\$180,000	+ 5.9%
Days on Market		51	43	- 15.7%	56	46	- 17.9%
Pct. of Orig. Price Received		95.7%	96.2%	+ 0.5%	96.1%	96.6%	+ 0.5%
Pending Sales		2,750	2,852	+ 3.7%	28,431	28,613	+ 0.6%
Inventory		7,999	6,212	- 22.3%	--	--	--
Supply		2.8	2.1	- 25.0%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2016	9-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		293	289	- 1.4%	2,722	2,930	+ 7.6%
Average Sales Price		\$385,364	\$381,012	- 1.1%	\$373,212	\$378,413	+ 1.4%
Median Sales Price		\$353,378	\$345,300	- 2.3%	\$341,359	\$347,500	+ 1.8%
Days on Market		129	132	+ 2.3%	138	127	- 8.0%
Pct. of Orig. Price Received		101.6%	102.0%	+ 0.4%	101.5%	101.8%	+ 0.3%
Pending Sales		261	267	+ 2.3%	3,062	3,168	+ 3.5%
Inventory		1,551	1,745	+ 12.5%	--	--	--
Supply		5.4	5.5	+ 1.9%	--	--	--