

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	5-2017	5-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		3,747	3,673	- 2.0%	13,132	13,354	+ 1.7%
Average Sales Price		\$217,660	\$230,682	+ 6.0%	\$202,369	\$216,637	+ 7.1%
Median Sales Price		\$186,000	\$200,000	+ 7.5%	\$173,500	\$187,000	+ 7.8%
Days on Market		42	34	- 19.0%	53	45	- 15.1%
Pct. of Orig. Price Received		97.6%	98.6%	+ 1.0%	96.2%	97.2%	+ 1.0%
Pending Sales		3,572	3,891	+ 8.9%	15,753	16,115	+ 2.3%
Inventory		6,274	5,467	- 12.9%	--	--	--
Supply		2.1	1.8	- 14.3%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	5-2017	5-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		413	442	+ 7.0%	1,553	1,719	+ 10.7%
Average Sales Price		\$377,884	\$384,827	+ 1.8%	\$374,168	\$375,808	+ 0.4%
Median Sales Price		\$359,000	\$349,925	- 2.5%	\$340,025	\$341,426	+ 0.4%
Days on Market		143	141	- 1.4%	126	130	+ 3.2%
Pct. of Orig. Price Received		101.7%	101.7%	0.0%	101.6%	101.5%	- 0.1%
Pending Sales		404	332	- 17.8%	1,962	2,013	+ 2.6%
Inventory		1,648	1,739	+ 5.5%	--	--	--
Supply		5.2	5.1	- 1.9%	--	--	--