

# Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	6-2017	6-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>Closed Sales</b>		4,117	<b>3,875</b>	- 5.9%	17,474	<b>17,576</b>	+ 0.6%
<b>Average Sales Price</b>		\$221,651	<b>\$233,417</b>	+ 5.3%	\$205,708	<b>\$219,025</b>	+ 6.5%
<b>Median Sales Price</b>		\$190,000	<b>\$200,895</b>	+ 5.7%	\$175,000	<b>\$189,025</b>	+ 8.0%
<b>Days on Market</b>		40	<b>34</b>	- 15.0%	50	<b>43</b>	- 14.0%
<b>Pct. of Orig. Price Received</b>		97.7%	<b>98.1%</b>	+ 0.4%	96.5%	<b>97.3%</b>	+ 0.8%
<b>Pending Sales</b>		3,647	<b>3,940</b>	+ 8.0%	19,656	<b>20,159</b>	+ 2.6%
<b>Inventory</b>		6,893	<b>6,242</b>	- 9.4%	--	--	--
<b>Supply</b>		2.3	<b>2.1</b>	- 8.7%	--	--	--

# New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	6-2017	6-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>Closed Sales</b>		462	<b>434</b>	- 6.1%	2,016	<b>2,170</b>	+ 7.6%
<b>Average Sales Price</b>		\$387,530	<b>\$395,997</b>	+ 2.2%	\$377,134	<b>\$379,655</b>	+ 0.7%
<b>Median Sales Price</b>		\$356,366	<b>\$364,975</b>	+ 2.4%	\$344,950	<b>\$345,316</b>	+ 0.1%
<b>Days on Market</b>		140	<b>124</b>	- 11.4%	129	<b>129</b>	0.0%
<b>Pct. of Orig. Price Received</b>		101.8%	<b>102.2%</b>	+ 0.4%	101.7%	<b>101.6%</b>	- 0.1%
<b>Pending Sales</b>		342	<b>322</b>	- 5.8%	2,309	<b>2,357</b>	+ 2.1%
<b>Inventory</b>		1,683	<b>1,762</b>	+ 4.7%	--	<b>--</b>	--
<b>Supply</b>		5.2	<b>5.2</b>	0.0%	--	<b>--</b>	--