

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	7-2017	7-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		3,493	3,671	+ 5.1%	20,967	21,350	+ 1.8%
Average Sales Price		\$213,552	\$228,440	+ 7.0%	\$207,016	\$220,662	+ 6.6%
Median Sales Price		\$185,000	\$197,000	+ 6.5%	\$177,500	\$190,000	+ 7.0%
Days on Market		39	34	- 12.8%	49	42	- 14.3%
Pct. of Orig. Price Received		97.2%	97.6%	+ 0.4%	96.6%	97.4%	+ 0.8%
Pending Sales		3,281	3,730	+ 13.7%	22,937	23,746	+ 3.5%
Inventory		7,008	6,513	- 7.1%	--	--	--
Supply		2.3	2.1	- 8.7%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	7-2017	7-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		328	350	+ 6.7%	2,344	2,532	+ 8.0%
Average Sales Price		\$385,173	\$392,277	+ 1.8%	\$378,259	\$381,132	+ 0.8%
Median Sales Price		\$357,595	\$356,144	- 0.4%	\$346,709	\$346,885	+ 0.1%
Days on Market		122	114	- 6.6%	128	127	- 0.8%
Pct. of Orig. Price Received		102.4%	101.8%	- 0.6%	101.8%	101.6%	- 0.2%
Pending Sales		282	263	- 6.7%	2,591	2,635	+ 1.7%
Inventory		1,738	1,787	+ 2.8%	--	--	--
Supply		5.4	5.2	- 3.7%	--	--	--