

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2017	9-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		3,102	2,913	- 6.1%	27,633	28,233	+ 2.2%
Average Sales Price		\$206,363	\$212,313	+ 2.9%	\$207,526	\$220,297	+ 6.2%
Median Sales Price		\$180,000	\$187,000	+ 3.9%	\$179,000	\$190,000	+ 6.1%
Days on Market		44	38	- 13.6%	47	41	- 12.8%
Pct. of Orig. Price Received		96.0%	96.4%	+ 0.4%	96.6%	97.2%	+ 0.6%
Pending Sales		2,767	2,960	+ 7.0%	28,843	29,888	+ 3.6%
Inventory		7,198	6,868	- 4.6%	--	--	--
Supply		2.4	2.3	- 4.2%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2017	9-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		299	249	- 16.7%	2,953	3,121	+ 5.7%
Average Sales Price		\$379,384	\$396,938	+ 4.6%	\$378,281	\$385,370	+ 1.9%
Median Sales Price		\$345,000	\$373,350	+ 8.2%	\$346,888	\$350,000	+ 0.9%
Days on Market		129	137	+ 6.2%	127	127	0.0%
Pct. of Orig. Price Received		101.9%	101.3%	- 0.6%	101.8%	101.7%	- 0.1%
Pending Sales		273	256	- 6.2%	3,188	3,184	- 0.1%
Inventory		1,852	1,914	+ 3.3%	--	--	--
Supply		5.8	5.6	- 3.4%	--	--	--