

# Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2017	10-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>Closed Sales</b>		2,898	<b>2,961</b>	+ 2.2%	30,531	<b>31,280</b>	+ 2.5%
<b>Average Sales Price</b>		\$206,689	<b>\$219,537</b>	+ 6.2%	\$207,447	<b>\$220,373</b>	+ 6.2%
<b>Median Sales Price</b>		\$176,250	<b>\$190,000</b>	+ 7.8%	\$178,500	<b>\$190,000</b>	+ 6.4%
<b>Days on Market</b>		47	<b>42</b>	- 10.6%	47	<b>41</b>	- 12.8%
<b>Pct. of Orig. Price Received</b>		95.7%	<b>96.3%</b>	+ 0.6%	96.5%	<b>97.1%</b>	+ 0.6%
<b>Pending Sales</b>		2,871	<b>2,881</b>	+ 0.3%	31,711	<b>32,614</b>	+ 2.8%
<b>Inventory</b>		6,865	<b>6,739</b>	- 1.8%	--	--	--
<b>Supply</b>		2.3	<b>2.2</b>	- 4.3%	--	--	--

# New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2017	10-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>Closed Sales</b>		312	<b>319</b>	+ 2.2%	3,265	<b>3,448</b>	+ 5.6%
<b>Average Sales Price</b>		\$400,782	<b>\$411,100</b>	+ 2.6%	\$380,431	<b>\$388,287</b>	+ 2.1%
<b>Median Sales Price</b>		\$358,693	<b>\$371,127</b>	+ 3.5%	\$347,950	<b>\$352,015</b>	+ 1.2%
<b>Days on Market</b>		139	<b>117</b>	- 15.8%	128	<b>126</b>	- 1.6%
<b>Pct. of Orig. Price Received</b>		102.1%	<b>101.3%</b>	- 0.8%	101.8%	<b>101.6%</b>	- 0.2%
<b>Pending Sales</b>		327	<b>230</b>	- 29.7%	3,511	<b>3,431</b>	- 2.3%
<b>Inventory</b>		1,885	<b>1,966</b>	+ 4.3%	--	--	--
<b>Supply</b>		5.9	<b>5.8</b>	- 1.7%	--	--	--