

# Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	12-2017	12-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>Closed Sales</b>		2,625	<b>2,173</b>	- 17.2%	35,989	<b>36,311</b>	+ 0.9%
<b>Average Sales Price</b>		\$209,265	<b>\$221,265</b>	+ 5.7%	\$207,682	<b>\$220,319</b>	+ 6.1%
<b>Median Sales Price</b>		\$175,000	<b>\$185,000</b>	+ 5.7%	\$178,000	<b>\$190,000</b>	+ 6.7%
<b>Days on Market</b>		49	<b>48</b>	- 2.0%	47	<b>41</b>	- 12.8%
<b>Pct. of Orig. Price Received</b>		95.3%	<b>94.8%</b>	- 0.5%	96.3%	<b>96.8%</b>	+ 0.5%
<b>Pending Sales</b>		1,959	<b>1,878</b>	- 4.1%	36,032	<b>36,510</b>	+ 1.3%
<b>Inventory</b>		5,570	<b>5,307</b>	- 4.7%	--	--	--
<b>Supply</b>		1.9	<b>1.8</b>	- 5.3%	--	--	--

# New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	12-2017	12-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>Closed Sales</b>		317	<b>250</b>	- 21.1%	3,915	<b>4,034</b>	+ 3.0%
<b>Average Sales Price</b>		\$378,043	<b>\$414,084</b>	+ 9.5%	\$381,212	<b>\$391,101</b>	+ 2.6%
<b>Median Sales Price</b>		\$334,780	<b>\$387,903</b>	+ 15.9%	\$347,900	<b>\$355,823</b>	+ 2.3%
<b>Days on Market</b>		112	<b>109</b>	- 2.7%	126	<b>124</b>	- 1.6%
<b>Pct. of Orig. Price Received</b>		101.4%	<b>100.7%</b>	- 0.7%	101.7%	<b>101.5%</b>	- 0.2%
<b>Pending Sales</b>		270	<b>164</b>	- 39.3%	4,044	<b>3,807</b>	- 5.9%
<b>Inventory</b>		1,930	<b>2,048</b>	+ 6.1%	--	--	--
<b>Supply</b>		5.9	<b>6.1</b>	+ 3.4%	--	--	--