

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	1-2018	1-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		2,003	1,750	- 12.6%	2,003	1,750	- 12.6%
Average Sales Price		\$207,595	\$215,807	+ 4.0%	\$207,595	\$215,807	+ 4.0%
Median Sales Price		\$174,950	\$186,000	+ 6.3%	\$174,950	\$186,000	+ 6.3%
Days on Market		56	51	- 8.9%	56	51	- 8.9%
Pct. of Orig. Price Received		95.1%	94.7%	- 0.4%	95.1%	94.7%	- 0.4%
Pending Sales		2,422	2,335	- 3.6%	2,422	2,335	- 3.6%
Inventory		5,061	5,104	+ 0.8%	--	--	--
Supply		1.7	1.7	0.0%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	1-2018	1-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		257	215	- 16.3%	257	215	- 16.3%
Average Sales Price		\$395,337	\$398,518	+ 0.8%	\$395,337	\$398,518	+ 0.8%
Median Sales Price		\$358,903	\$350,995	- 2.2%	\$358,903	\$350,995	- 2.2%
Days on Market		90	129	+ 43.3%	90	129	+ 43.3%
Pct. of Orig. Price Received		101.4%	101.1%	- 0.3%	101.4%	101.1%	- 0.3%
Pending Sales		352	261	- 25.9%	352	261	- 25.9%
Inventory		1,935	2,131	+ 10.1%	--	--	--
Supply		5.9	6.4	+ 8.5%	--	--	--