

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	4-2018	4-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		3,059	2,854	- 6.7%	9,871	9,162	- 7.2%
Average Sales Price		\$217,747	\$232,270	+ 6.7%	\$209,777	\$220,594	+ 5.2%
Median Sales Price		\$189,000	\$200,000	+ 5.8%	\$180,000	\$192,500	+ 6.9%
Days on Market		42	43	+ 2.4%	50	49	- 2.0%
Pct. of Orig. Price Received		98.0%	97.4%	- 0.6%	96.6%	96.1%	- 0.5%
Pending Sales		3,747	4,010	+ 7.0%	12,330	12,097	- 1.9%
Inventory		5,669	5,357	- 5.5%	--	--	--
Supply		1.9	1.8	- 5.3%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	4-2018	4-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		355	359	+ 1.1%	1,287	1,094	- 15.0%
Average Sales Price		\$372,852	\$397,571	+ 6.6%	\$372,430	\$393,724	+ 5.7%
Median Sales Price		\$343,000	\$359,975	+ 4.9%	\$339,900	\$360,000	+ 5.9%
Days on Market		142	151	+ 6.3%	125	145	+ 16.0%
Pct. of Orig. Price Received		101.5%	100.6%	- 0.9%	101.4%	100.7%	- 0.7%
Pending Sales		438	395	- 9.8%	1,676	1,386	- 17.3%
Inventory		1,873	1,942	+ 3.7%	--	--	--
Supply		5.5	6.0	+ 9.1%	--	--	--