

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	5-2018	5-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		3,881	3,722	- 4.1%	13,752	12,963	- 5.7%
Average Sales Price		\$228,690	\$240,302	+ 5.1%	\$215,085	\$226,205	+ 5.2%
Median Sales Price		\$198,000	\$215,000	+ 8.6%	\$185,000	\$198,000	+ 7.0%
Days on Market		35	34	- 2.9%	46	45	- 2.2%
Pct. of Orig. Price Received		98.4%	98.0%	- 0.4%	97.1%	96.7%	- 0.4%
Pending Sales		3,779	4,031	+ 6.7%	16,107	15,947	- 1.0%
Inventory		6,417	5,870	- 8.5%	--	--	--
Supply		2.1	2.0	- 4.8%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	5-2018	5-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		457	411	- 10.1%	1,744	1,512	- 13.3%
Average Sales Price		\$385,346	\$401,094	+ 4.1%	\$375,809	\$395,601	+ 5.3%
Median Sales Price		\$349,900	\$368,400	+ 5.3%	\$340,975	\$362,500	+ 6.3%
Days on Market		142	177	+ 24.6%	130	153	+ 17.7%
Pct. of Orig. Price Received		101.7%	100.6%	- 1.1%	101.5%	100.7%	- 0.8%
Pending Sales		364	374	+ 2.7%	2,039	1,804	- 11.5%
Inventory		1,850	1,856	+ 0.3%	--	--	--
Supply		5.4	5.8	+ 7.4%	--	--	--