

# Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	6-2018	6-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
<b>Closed Sales</b>		4,004	<b>3,792</b>	- 5.3%	17,756	<b>16,860</b>	- 5.0%
<b>Average Sales Price</b>		\$233,047	<b>\$245,806</b>	+ 5.5%	\$219,126	<b>\$230,623</b>	+ 5.2%
<b>Median Sales Price</b>		\$200,895	<b>\$219,950</b>	+ 9.5%	\$189,500	<b>\$202,000</b>	+ 6.6%
<b>Days on Market</b>		34	<b>31</b>	- 8.8%	43	<b>42</b>	- 2.3%
<b>Pct. of Orig. Price Received</b>		98.1%	<b>97.8%</b>	- 0.3%	97.3%	<b>96.9%</b>	- 0.4%
<b>Pending Sales</b>		3,800	<b>3,858</b>	+ 1.5%	19,907	<b>19,658</b>	- 1.3%
<b>Inventory</b>		6,933	<b>6,178</b>	- 10.9%	--	--	--
<b>Supply</b>		2.3	<b>2.1</b>	- 8.7%	--	--	--

# New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	6-2018	6-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
<b>Closed Sales</b>		450	<b>371</b>	- 17.6%	2,194	<b>1,889</b>	- 13.9%
<b>Average Sales Price</b>		\$395,153	<b>\$414,620</b>	+ 4.9%	\$379,764	<b>\$399,312</b>	+ 5.1%
<b>Median Sales Price</b>		\$365,179	<b>\$365,000</b>	- 0.0%	\$345,316	<b>\$363,637</b>	+ 5.3%
<b>Days on Market</b>		125	<b>156</b>	+ 24.8%	129	<b>154</b>	+ 19.4%
<b>Pct. of Orig. Price Received</b>		102.0%	<b>101.2%</b>	- 0.8%	101.6%	<b>100.8%</b>	- 0.8%
<b>Pending Sales</b>		330	<b>299</b>	- 9.4%	2,369	<b>2,115</b>	- 10.7%
<b>Inventory</b>		1,852	<b>1,832</b>	- 1.1%	--	--	--
<b>Supply</b>		5.4	<b>5.9</b>	+ 9.3%	--	--	--