

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	7-2018	7-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		3,780	3,775	- 0.1%	21,536	20,746	- 3.7%
Average Sales Price		\$227,653	\$242,411	+ 6.5%	\$220,629	\$232,829	+ 5.5%
Median Sales Price		\$197,000	\$215,000	+ 9.1%	\$190,000	\$205,000	+ 7.9%
Days on Market		34	31	- 8.8%	42	40	- 4.8%
Pct. of Orig. Price Received		97.5%	97.5%	0.0%	97.3%	97.0%	- 0.3%
Pending Sales		3,548	3,748	+ 5.6%	23,454	23,259	- 0.8%
Inventory		7,260	6,393	- 11.9%	--	--	--
Supply		2.4	2.1	- 12.5%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	7-2018	7-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		351	327	- 6.8%	2,545	2,224	- 12.6%
Average Sales Price		\$393,180	\$425,231	+ 8.2%	\$381,616	\$402,957	+ 5.6%
Median Sales Price		\$356,388	\$384,900	+ 8.0%	\$347,352	\$366,560	+ 5.5%
Days on Market		113	144	+ 27.4%	127	153	+ 20.5%
Pct. of Orig. Price Received		101.9%	101.4%	- 0.5%	101.6%	100.9%	- 0.7%
Pending Sales		279	296	+ 6.1%	2,648	2,420	- 8.6%
Inventory		1,882	1,783	- 5.3%	--	--	--
Supply		5.5	5.7	+ 3.6%	--	--	--