

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	8-2018	8-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		3,858	3,724	- 3.5%	25,394	24,560	- 3.3%
Average Sales Price		\$225,286	\$239,093	+ 6.1%	\$221,338	\$233,809	+ 5.6%
Median Sales Price		\$190,000	\$213,000	+ 12.1%	\$190,000	\$205,000	+ 7.9%
Days on Market		37	34	- 8.1%	41	39	- 4.9%
Pct. of Orig. Price Received		96.7%	96.8%	+ 0.1%	97.3%	97.0%	- 0.3%
Pending Sales		3,337	3,521	+ 5.5%	26,790	26,650	- 0.5%
Inventory		7,520	6,544	- 13.0%	--	--	--
Supply		2.4	2.2	- 8.3%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	8-2018	8-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		340	349	+ 2.6%	2,885	2,579	- 10.6%
Average Sales Price		\$407,546	\$426,114	+ 4.6%	\$384,675	\$406,195	+ 5.6%
Median Sales Price		\$368,109	\$365,000	- 0.8%	\$349,076	\$366,560	+ 5.0%
Days on Market		119	143	+ 20.2%	126	151	+ 19.8%
Pct. of Orig. Price Received		102.1%	100.5%	- 1.6%	101.7%	100.8%	- 0.9%
Pending Sales		277	313	+ 13.0%	2,925	2,752	- 5.9%
Inventory		1,976	1,820	- 7.9%	--	--	--
Supply		5.7	5.8	+ 1.8%	--	--	--