

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2018	9-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		2,996	3,010	+ 0.5%	28,390	27,684	- 2.5%
Average Sales Price		\$212,350	\$231,698	+ 9.1%	\$220,387	\$233,540	+ 6.0%
Median Sales Price		\$187,000	\$200,000	+ 7.0%	\$190,000	\$205,000	+ 7.9%
Days on Market		38	36	- 5.3%	41	39	- 4.9%
Pct. of Orig. Price Received		96.4%	95.9%	- 0.5%	97.2%	96.9%	- 0.3%
Pending Sales		2,809	3,118	+ 11.0%	29,599	29,645	+ 0.2%
Inventory		7,565	6,541	- 13.5%	--	--	--
Supply		2.5	2.2	- 12.0%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2018	9-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		256	264	+ 3.1%	3,141	2,847	- 9.4%
Average Sales Price		\$402,927	\$409,939	+ 1.7%	\$386,164	\$406,726	+ 5.3%
Median Sales Price		\$375,176	\$384,488	+ 2.5%	\$350,000	\$367,950	+ 5.1%
Days on Market		135	141	+ 4.4%	126	150	+ 19.0%
Pct. of Orig. Price Received		101.4%	100.6%	- 0.8%	101.7%	100.8%	- 0.9%
Pending Sales		270	281	+ 4.1%	3,193	3,050	- 4.5%
Inventory		2,018	1,880	- 6.8%	--	--	--
Supply		5.9	6.0	+ 1.7%	--	--	--