

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2018	10-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		3,052	3,105	+ 1.7%	31,442	30,891	- 1.8%
Average Sales Price		\$219,309	\$226,776	+ 3.4%	\$220,282	\$232,703	+ 5.6%
Median Sales Price		\$189,925	\$196,000	+ 3.2%	\$190,000	\$204,900	+ 7.8%
Days on Market		42	37	- 11.9%	41	38	- 7.3%
Pct. of Orig. Price Received		96.2%	96.2%	0.0%	97.1%	96.8%	- 0.3%
Pending Sales		2,753	3,046	+ 10.6%	32,351	32,578	+ 0.7%
Inventory		7,453	6,481	- 13.0%	--	--	--
Supply		2.4	2.2	- 8.3%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2018	10-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		327	292	- 10.7%	3,468	3,144	- 9.3%
Average Sales Price		\$413,391	\$407,356	- 1.5%	\$388,727	\$406,856	+ 4.7%
Median Sales Price		\$371,127	\$363,665	- 2.0%	\$352,850	\$367,866	+ 4.3%
Days on Market		117	147	+ 25.6%	126	150	+ 19.0%
Pct. of Orig. Price Received		101.2%	100.8%	- 0.4%	101.6%	100.8%	- 0.8%
Pending Sales		231	302	+ 30.7%	3,422	3,378	- 1.3%
Inventory		2,084	1,880	- 9.8%	--	--	--
Supply		6.1	6.1	0.0%	--	--	--