

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2018	11-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		2,806	2,629	- 6.3%	34,249	33,610	- 1.9%
Average Sales Price		\$219,315	\$229,306	+ 4.6%	\$220,288	\$232,350	+ 5.5%
Median Sales Price		\$190,000	\$200,000	+ 5.3%	\$190,000	\$203,500	+ 7.1%
Days on Market		42	40	- 4.8%	41	38	- 7.3%
Pct. of Orig. Price Received		95.3%	95.9%	+ 0.6%	96.9%	96.7%	- 0.2%
Pending Sales		2,168	2,550	+ 17.6%	34,519	35,042	+ 1.5%
Inventory		7,102	5,774	- 18.7%	--	--	--
Supply		2.3	1.9	- 17.4%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2018	11-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		325	252	- 22.5%	3,793	3,406	- 10.2%
Average Sales Price		\$402,637	\$446,419	+ 10.9%	\$389,920	\$409,606	+ 5.0%
Median Sales Price		\$367,500	\$372,520	+ 1.4%	\$354,602	\$368,200	+ 3.8%
Days on Market		111	124	+ 11.7%	124	148	+ 19.4%
Pct. of Orig. Price Received		101.0%	100.9%	- 0.1%	101.6%	100.8%	- 0.8%
Pending Sales		203	241	+ 18.7%	3,625	3,628	+ 0.1%
Inventory		2,155	1,920	- 10.9%	--	--	--
Supply		6.3	6.3	0.0%	--	--	--