

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	12-2018	12-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		2,260	2,632	+ 16.5%	36,509	36,322	- 0.5%
Average Sales Price		\$218,949	\$233,023	+ 6.4%	\$220,205	\$232,334	+ 5.5%
Median Sales Price		\$185,000	\$203,795	+ 10.2%	\$190,000	\$203,500	+ 7.1%
Days on Market		47	43	- 8.5%	41	39	- 4.9%
Pct. of Orig. Price Received		94.8%	95.4%	+ 0.6%	96.8%	96.6%	- 0.2%
Pending Sales		1,795	1,926	+ 7.3%	36,313	36,854	+ 1.5%
Inventory		6,034	4,750	- 21.3%	--	--	--
Supply		2.0	1.6	- 20.0%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	12-2018	12-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		255	290	+ 13.7%	4,048	3,705	- 8.5%
Average Sales Price		\$423,098	\$418,583	- 1.1%	\$392,012	\$410,204	+ 4.6%
Median Sales Price		\$390,000	\$388,885	- 0.3%	\$356,663	\$369,900	+ 3.7%
Days on Market		108	129	+ 19.4%	123	146	+ 18.7%
Pct. of Orig. Price Received		101.1%	100.4%	- 0.7%	101.5%	100.8%	- 0.7%
Pending Sales		178	229	+ 28.7%	3,802	3,873	+ 1.9%
Inventory		2,137	1,834	- 14.2%	--	--	--
Supply		6.3	5.9	- 6.3%	--	--	--