

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	4-2019	4-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		2,953	2,738	- 7.3%	9,282	9,426	+ 1.6%
Average Sales Price		\$231,648	\$238,305	+ 2.9%	\$220,460	\$229,504	+ 4.1%
Median Sales Price		\$200,000	\$215,000	+ 7.5%	\$192,000	\$204,875	+ 6.7%
Days on Market		43	34	- 20.9%	49	44	- 10.2%
Pct. of Orig. Price Received		97.4%	98.0%	+ 0.6%	96.1%	96.5%	+ 0.4%
Pending Sales		3,808	3,072	- 19.3%	11,845	11,382	- 3.9%
Inventory		6,067	4,135	- 31.8%	--	--	--
Supply		2.0	1.4	- 30.0%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	4-2019	4-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		365	376	+ 3.0%	1,103	1,243	+ 12.7%
Average Sales Price		\$396,905	\$409,318	+ 3.1%	\$393,346	\$408,224	+ 3.8%
Median Sales Price		\$359,925	\$369,925	+ 2.8%	\$359,975	\$369,983	+ 2.8%
Days on Market		150	165	+ 10.0%	144	158	+ 9.7%
Pct. of Orig. Price Received		100.7%	101.1%	+ 0.4%	100.7%	100.8%	+ 0.1%
Pending Sales		422	317	- 24.9%	1,425	1,613	+ 13.2%
Inventory		2,014	1,617	- 19.7%	--	--	--
Supply		6.3	5.0	- 20.6%	--	--	--