

Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	6-2019	6-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		3,905	3,699	- 5.3%	17,038	16,178	- 5.0%
Average Sales Price		\$245,565	\$258,017	+ 5.1%	\$230,713	\$237,923	+ 3.1%
Median Sales Price		\$219,975	\$230,000	+ 4.6%	\$202,000	\$211,500	+ 4.7%
Days on Market		31	32	+ 3.2%	42	39	- 7.1%
Pct. of Orig. Price Received		97.8%	98.5%	+ 0.7%	96.9%	97.2%	+ 0.3%
Pending Sales		3,722	4,293	+ 15.3%	19,426	19,537	+ 0.6%
Inventory		6,879	3,553	- 48.4%	--	--	--
Supply		2.3	1.2	- 47.8%	--	--	--

New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	6-2019	6-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		379	446	+ 17.7%	1,901	2,063	+ 8.5%
Average Sales Price		\$413,309	\$427,961	+ 3.5%	\$399,243	\$411,066	+ 3.0%
Median Sales Price		\$365,000	\$389,925	+ 6.8%	\$363,637	\$374,310	+ 2.9%
Days on Market		157	153	- 2.5%	154	154	0.0%
Pct. of Orig. Price Received		101.1%	100.8%	- 0.3%	100.8%	100.8%	0.0%
Pending Sales		302	520	+ 72.2%	2,113	2,678	+ 26.7%
Inventory		1,936	1,357	- 29.9%	--	--	--
Supply		6.2	4.2	- 32.3%	--	--	--