

# New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	8-2019	8-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
<b>Closed Sales</b>		354	<b>424</b>	+ 19.8%	2,589	<b>2,979</b>	+ 15.1%
<b>Average Sales Price</b>		\$427,708	<b>\$445,749</b>	+ 4.2%	\$406,444	<b>\$419,121</b>	+ 3.1%
<b>Median Sales Price</b>		\$365,000	<b>\$394,960</b>	+ 8.2%	\$366,560	<b>\$379,963</b>	+ 3.7%
<b>Days on Market</b>		142	<b>146</b>	+ 2.8%	151	<b>152</b>	+ 0.7%
<b>Pct. of Orig. Price Received</b>		100.5%	<b>101.6%</b>	+ 1.1%	100.8%	<b>101.0%</b>	+ 0.2%
<b>Pending Sales</b>		334	<b>523</b>	+ 56.6%	2,757	<b>3,799</b>	+ 37.8%
<b>Inventory</b>		1,898	<b>1,144</b>	- 39.7%	--	--	--
<b>Supply</b>		6.1	<b>3.3</b>	- 45.9%	--	--	--