

# Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2019	10-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
<b>Closed Sales</b>		3,206	<b>3,781</b>	+ 17.9%	31,103	<b>32,118</b>	+ 3.3%
<b>Average Sales Price</b>		\$225,415	<b>\$264,612</b>	+ 17.4%	\$232,434	<b>\$252,319</b>	+ 8.6%
<b>Median Sales Price</b>		\$195,000	<b>\$233,750</b>	+ 19.9%	\$204,000	<b>\$224,000</b>	+ 9.8%
<b>Days on Market</b>		37	<b>23</b>	- 37.8%	38	<b>33</b>	- 13.2%
<b>Pct. of Orig. Price Received</b>		96.1%	<b>98.9%</b>	+ 2.9%	96.8%	<b>98.1%</b>	+ 1.3%
<b>Pending Sales</b>		2,940	<b>3,677</b>	+ 25.1%	32,407	<b>34,579</b>	+ 6.7%
<b>Inventory</b>		7,204	<b>3,823</b>	- 46.9%	--	--	--
<b>Supply</b>		2.4	<b>1.2</b>	- 50.0%	--	--	--