

# New Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2019	10-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
<b>Closed Sales</b>		302	<b>422</b>	+ 39.7%	3,165	<b>3,823</b>	+ 20.8%
<b>Average Sales Price</b>		\$404,807	<b>\$443,525</b>	+ 9.6%	\$406,726	<b>\$424,488</b>	+ 4.4%
<b>Median Sales Price</b>		\$363,443	<b>\$394,000</b>	+ 8.4%	\$367,946	<b>\$383,555</b>	+ 4.2%
<b>Days on Market</b>		144	<b>108</b>	- 25.0%	149	<b>145</b>	- 2.7%
<b>Pct. of Orig. Price Received</b>		100.8%	<b>101.8%</b>	+ 1.0%	100.8%	<b>101.1%</b>	+ 0.3%
<b>Pending Sales</b>		312	<b>422</b>	+ 35.3%	3,358	<b>4,752</b>	+ 41.5%
<b>Inventory</b>		1,969	<b>1,113</b>	- 43.5%	--	--	--
<b>Supply</b>		6.3	<b>3.0</b>	- 52.4%	--	--	--