

# Existing Homes Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2019	11-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
<b>Closed Sales</b>		2,719	<b>3,128</b>	+ 15.0%	33,822	<b>35,286</b>	+ 4.3%
<b>Average Sales Price</b>		\$227,988	<b>\$269,480</b>	+ 18.2%	\$232,075	<b>\$253,834</b>	+ 9.4%
<b>Median Sales Price</b>		\$199,000	<b>\$230,000</b>	+ 15.6%	\$203,000	<b>\$225,000</b>	+ 10.8%
<b>Days on Market</b>		40	<b>25</b>	- 37.5%	38	<b>32</b>	- 15.8%
<b>Pct. of Orig. Price Received</b>		95.9%	<b>98.6%</b>	+ 2.8%	96.7%	<b>98.2%</b>	+ 1.6%
<b>Pending Sales</b>		2,455	<b>2,956</b>	+ 20.4%	34,861	<b>37,497</b>	+ 7.6%
<b>Inventory</b>		6,544	<b>3,136</b>	- 52.1%	--	--	--
<b>Supply</b>		2.2	<b>1.0</b>	- 54.5%	--	--	--